

“Ask not what the CoB can do for you – ask what you can do for the CoB”  
**Information Systems**

This report examines the contribution to the CoB’s bottom line of each of the CoB’s information systems faculty. The data used for doing so are (1) each faculty’s tuition contribution via his or her fall 2008 SCH production, and (2) each faculty’s fall 2008 salary. These data appear in Table 1 below.

**Table 1**  
**Net Contribution of CoB’s Information Systems Faculty, Fall 2008**

<b>Rank</b>	<b>Name</b>	<b>Tuition Contribution</b>	<b>Salary</b>	<b>Net Contribution</b>
1	Magruder, James	\$100,860	\$40,034	\$60,826
2	Chen, Kuo Lane	\$ 79,950	\$45,113	\$34,837
3	Hsieh, Chang-Tseh	\$ 83,391	\$50,817	\$32,574
4	Lai, Fujun	\$ 60,270	\$47,258	\$13,012
5	Davis, Donna	\$ 55,143	\$58,522	-\$ 3,379
	Cumbie, Barry	\$ 76,875	n/a	n/a
	Lunsford, Dale	<u>\$ 45,693</u>	n/a	n/a
		\$502,182		

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**Notes:** SCH production data come from the USM registrar. Tuition contribution data is based on semester hour prices of \$205 (UG) and \$273 (G). All students are assumed to be in-state students. Salary data are taken from USM Budget Book 2008-09.

Table 1 indicates the six MIS faculty deliver a tuition contribution of more than \$500,000 each year to the CoB. Out of that, associate professor James Magruder is responsible for almost \$101,000, or about 20% of the total. And, Magruder’s net contribution to the CoB is a laudable \$61,000 (fall 2008 semester alone).

Although there are too many missing pieces of information in Table 1 to provide a complete picture for MIS, we do know that professor Donna Davis is a small drain on the CoB, while new hire Dale Lunsford is almost certainly a drain as well. New hire Barry Cumbie produces enough tuition, however, to compensate for losses from Davis and Lunsford. Finally, though his net contribution of about \$13,000 is better than many in the CoB, Fujun Lai’s tuition contribution is currently coming from management courses (MGT) exclusively. Whether new dean Lance Nail is pleased with this situation or not remains to be seen.